

**From:** [Morgan, Neil](#)  
**To:** [Simmons, Ellen](#)  
**Subject:** FW: Thank you  
**Date:** Wednesday, February 08, 2017 2:28:28 PM

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Ellen,  
Please include in Friday correspondence package.  
Thanks.  
Neil

**From:** ddenny@gwpva.com [mailto:ddenny@gwpva.com]  
**Sent:** Wednesday, February 8, 2017 7:49 AM  
**To:** Morgan, Neil  
**Subject:** Thank you

Neil,

Please express my thanks to your board for allowing me to present last night at the Board of Supervisors meeting. I appreciated the candor and input; and the support from York County as we try to build a successful regional organization.

With regards,  
David

David W. Denny, Executive Director The Greater Williamsburg Partnership PH - 844-GWP-2020 M - 540-392-3321 [www.gwpva.com](http://www.gwpva.com) Twitter: @GWPVA Facebook: [www.facebook.com/gwpartnership](http://www.facebook.com/gwpartnership)

**From:** [Morgan, Neil](#)  
**To:** [Vance, Sarah](#)  
**Subject:** FW: For BOS  
**Date:** Friday, February 10, 2017 8:18:11 AM

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**From:** Morgan, Neil  
**Sent:** Friday, February 10, 2017 7:59 AM  
**To:** Simmons, Ellen  
**Subject:** For BOS

Botetourt has some similarities to York. Suburban south county with nice neighborhoods and high quality of life. Fincastle reminds me of Yorktown in the mountains. They are about 40% the size of York. This trend of smaller household size impacting schools is already impacting York and I continue to suspect we are underestimating its future impact. I shared this with Vic.


[http://www.roanoke.com/news/education/botetourt-county-school-board-grapples-with-continuing-decline-in-student/article\\_417c5917-6ed4-5079-88be-fe2e33690643.html](http://www.roanoke.com/news/education/botetourt-county-school-board-grapples-with-continuing-decline-in-student/article_417c5917-6ed4-5079-88be-fe2e33690643.html)

Neil Morgan  
County Administrator  
County of York, Virginia  
(757) 890-3320



Government Affairs  
1341 Crossways Blvd.  
Chesapeake, Virginia 23320

February 3, 2016

J. Mark Carter  
York County Administrator   
224 Ballard Street  
P. O. Box 532  
Yorktown, Virginia 23690-0532

**RE: Video Service Changes**

Dear Mr. Carter:

On behalf of Cox Communications and our 2,400 employees in Virginia, we appreciate the opportunity to provide service to customers in your community. We wanted to take this opportunity to update you on our recent activities and provide some information on upcoming changes.

Cox Communications is proud of our ongoing commitment to strengthen our communities. Annually, Cox Virginia donates millions of dollars in cash and in-kind support to our local communities through sponsorships, volunteer efforts, public service campaigns, events and gratis services. Through Cox Charities Grant Programs, Cox awarded \$125,000 in grants to 15 local nonprofit organizations serving Northern Virginia, Hampton Roads and Roanoke in 2016. Also, in partnership with the Trust for Public Land, Cox Virginia donated \$20,000 to environmental nonprofits on behalf of Cox Conserves Heroes winners. Finally, through its Summer Learning Initiative, Cox Virginia donated \$13,000 worth of new books to statewide nonprofit organizations aimed at helping at-risk K-12 students beat summer learning loss and return to school ready to learn.

At Cox, we're working hard every day to add value to our services. We continue to offer more HD channels, expanded On DEMAND access to favorite networks and entertainment on every screen, allowing customers to stream shows on multiple devices at home or wherever life takes them. Our Internet service provides access to a network of over 500,000 WiFi hotspots when traveling, access to our free Cox Security Suite Plus to help protect identity and data on all customer devices, as well as free Cloud Drive storage to back up music, photos, videos and documents, plus, our reliable home telephone service provides a crystal-clear connection.

To support these investments in improving our services and because increases in operating and video programming costs charged to Cox, **we are making some changes to our video service rates effective March 7, 2017. Cable TV network programming alone costs Cox hundreds of millions of dollars annually. We have worked hard to keep cable prices as low as possible, but we are unable to absorb all of the increases in programming and operating costs. Cox customers will receive advanced notice of the following changes via a bill message in their upcoming monthly statements:**

**The Broadcast Surcharge will change from \$3.00 to \$4.00. Cox TV Starter changes from \$22.99 to \$25.00. TV Economy changes from \$31.99 to \$34.99. TV Essential changes from \$75.99 to \$73.99. Flex Watch changes from \$42.99 to \$40.00. Flex Watch Latino changes from \$52.99 to \$50.00. Advanced TV and Contour TV changes from \$79.99 to \$77.99. Preferred TV changes from \$91.49 to \$89.99. Premier TV changes from \$104.99 to \$103.99. Advanced TV Paquete Latino changes from \$33.99 to \$35.00. Advanced TV El Mix changes from \$52.99 to \$57.49. Advanced TV Super Mix changes from \$89.99 to**



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**\$87.99. Contour TV Latino changes from \$89.99 to \$87.99. Contour TV Latino Preferred changes from \$101.49 to \$99.99. Contour TV Latino Ultimate changes from \$174.99 to \$173.99. TV Ultimate with 4 Premiums and Record 6 changes from \$164.99 to \$163.99. TV Ultimate changes from \$152.49 to \$151.99. Advanced TV Ultimate with 4 Premiums changes from \$161.49 to \$160.99. Variety Pak changes from \$11.50 to \$12.00. Movie Pak changes from \$11.00 to \$12.00.**

Also, customers who subscribe to TV Essential or higher will see a new Regional Sports Surcharge in the amount of \$2.60 on their monthly statements, which will be listed under the "other fees and surcharges" section of TV service. Cox continues to absorb a large portion of the cost associated with delivery of regional sports networks to our customers, so this surcharge covers a portion of our costs to carry these increasingly expensive channels.

As your partner in the digital age, we look forward to working with you on our exciting plans for improvements in the coming years. We are continually looking for ways to enhance our services and appreciate your partnership in providing the best entertainment and communications value to our customers.

If you have any questions, please do not hesitate to contact me directly at 757-222-8158, or Barrett Stork, our Director of Government and Regulatory Affairs, at 757-369-4632.

Thank you for your partnership.

Sincerely,

A handwritten signature in black ink that reads "Tracy Kubicz". The signature is written in a cursive, flowing style.

Tracy Kubicz  
Government Relations Sr. Specialist