


COUNTY OF YORK

MEMORANDUM

DATE: October 16, 2019 (BOS Mtg. 11/19/19)

TO: York County Board of Supervisors

FROM: Neil A. Morgan, County Administrator 

SUBJECT: Berthing and Public and Private Commercial River Sails

As the Board is aware, Captains Greg and Laura Loshe, owners of Yorktown Sailing Charters, LLC (YSC), have been operating seasonal river sails from the Riverwalk Landing Piers since 2005. YSC brings over 35 years of tall ship sailing experience and professionalism to the Riverwalk Landing piers. Their schooners, the 105-foot, three-masted “Alliance,” and the 65-foot, two-masted “Serenity,” have lent beauty to the Yorktown skyline and attracted, entertained, and educated thousands of visitors to Yorktown during this time on both public and privately organized charters that they operate.

Yorktown Sailing Charters has leased space for docking on Riverwalk Landing Piers since 2010. With each lease agreement the County has held a public hearing prior to entering into the agreement with YSC. The last agreement was approved in April 2015, a public hearing was again held, and the Board voted to enter into a six-month agreement with YSC. The agreement authorized the Alliance to berth at the Riverwalk Landing T-Pier permanently from April 1 to October 31 to conduct daily sails, subject to payment of a \$700 monthly fee, and included the option to extend for up to four additional six-month terms. The agreement also authorized the Serenity to berth at the Riverwalk Landing T-Pier permanently from May 1 to October 31 to conduct daily sails, subject to payment of a \$350 monthly fee, and included the option to extend for up to four additional six-month terms. The rate for the length of this agreement were as listed below:

Vessel	2015	2016	2017	2018	2019
Alliance	\$700	\$750	\$750	\$750	\$750
Serenity	\$350	\$400	\$450	\$450	\$450

In 2019, Yorktown Sailing Charters sold the Serenity and only operated the Alliance in Yorktown. They have purchased a new vessel called the Denouement. Yorktown Sailing Charters has requested an opportunity to continue its operations in Yorktown, subject to a new agreement for 2020 and with four extension options. The proposed new agreement (copy attached) is substantially the same as the previous one and reflects a six month season for the Denouement (May 1 – October 1) and a seven-month season for the Alliance (April 1 – October 1). The proposed lease rates for the new agreement are shown below:

Vessel	2020	2021	2022	2023	2024
Alliance	\$800	\$800	\$850	\$850	\$900
Denouement	\$425	\$450	\$450	\$475	\$475

The lease rates reflect a small increase over the length of the lease to account for inflation costs in County services provided to Yorktown Sailing Charters.

The Code of Virginia requires that the governing body hold a public hearing prior to the execution of a lease agreement for County-owned facilities. The public hearing has been advertised as required.

The adoption of proposed Resolution R19-134 will authorize the County Administrator to execute the lease agreement with Yorktown Sailing Charters, LLC, for the use of the Riverwalk Landing T-Pier for berthing and a day sailing operation. I recommend its adoption.

Fuller/3504

Attachments

- Lease Agreement
- Exhibit A Location Map
- Proposed Resolution R19-134

RIVERWALK LANDING PIERS, YORKTOWN, VA



YSC – Primary Docking Locations