Christopher W. Smith
1183 Duncan Drive
Williamsburg, VA 23185
September 30, 2004

Mr. Mark Carter
York County Economic Development Office
PO Box 612
Yorktown, VA 23690

Dear Mr. Carter:

My name is Christopher Smith and I am interested in providing crematory services to York County and the surrounding areas. I would like to engage your assistance in zoning a portion of York County's industrial property to allow cremation services.

I am a licensed funeral director of four years, serving three of these in Williamsburg in addition to my 18 month apprenticeship. I have 5 years of cremating experience. I am currently a funeral director at Bucktrout Funeral Home and am the manager of Sensible Alternatives of Virginia. Sensible Alternatives is a low cost cremation facility providing cremation services through contract cremation with a crematory in Hampton. I am a nine and a half year York County resident and homeowner.

At this time local funeral homes are taking their cremation needs to other Peninsula cities and to Richmond. This is both unfortunate and a great inconvenience to the funeral homes in our area. Cremations in our community have statistically increased over the past six years from approximately 38% to 65% with the percentage still rising.

It is my desire to build, manage, and operate a crematorium in York County to fulfill the needs of local funeral homes, as well as utilize York County's ease of location and accessibility to surrounding counties. My target service area is York County, lower King William County, lower King and Queen County, New Kent County, Charles City County, James City County, Gloucester County and the City of Williamsburg. The building would be separated into four sections: office, work/refrigeration, human crematory, and animal crematory. The market and need for adequate pet cremation is growing in many communities, including our own.

The crematory retorts to be put into service are the ISI-H2 Human Crematory and the ISI-27 Animal Crematory distributed by Incinerator Specialist, Inc of Media, Ohio. ISI is the leading national provider of crematory retorts with over 50 years of experience. ISI conducts testing and guarantees the EPA compliance of their products. The two crematories will be separated in all aspects of the cremation process. At no time will any human cadaver, animal carcass, or cremains derived thereof come into contact.

It is my hope that the information provided above will help in the process of determining proper zoning and specifications. If you have any questions or need further information, please feel free to call me at 757.229.5547 or write to my address above at your convenience. Thank you for your assistance with this matter.

Sincerely,

Christopher W. Smith

Christopher Smith